



COBA/Select Sires Employment Opportunity

Position: Reproductive Solutions Specialist Serving COBA Southwest
COBA/Select Sires, Inc.
Columbus, Ohio

COBA/Select Sires, Inc. is a farmer owned and directed cooperative that provides superior dairy and beef genetics, reproductive products and services to benefit its member-owner-customers. The cooperative serves producers in seven states, in addition to the country of Mexico. COBA/Select Sires employs over ninety sales and service professionals. COBA is a founding member-owner of the federated cooperative: Select Sires Inc., Plain City, Ohio.

The Select Reproductive Solutions (SRS) Specialist is responsible for working closely with dairymen and beef clients/customers to assist them in their efforts to improve the reproductive performance in herds. A primary focus of this role is to support the reproductive services team and provide Artificial Insemination (AI) training to those performing AI functions. Additional duties include serving as a subject matter expert in provision of reproductive consulting utilizing Select RePRO analysis.

Successful candidate must:

- Strong knowledge base in reproductive and genetic programs and information
- Be organized, detail oriented and self-starting team member
- Serve as a Trusted Advisor for member-owner-customers and fellow employees
- Sales and marketing experience in agriculture preferred
- Be proficient with Microsoft Office suite and dairy management software programs
- Possess good communications skills: written, verbal and computer
- Ability to lead a team to meet sales goals and objectives
- Able to take direction well and work under deadlines
- Communicate, serve and coordinate with COBA office staff
- Willing to do whatever necessary for the good of the organization

Background in dairy operations, reproduction, and cooperatives structures a plus.

The position is full time. Candidate will be expected to reside in the service territory. The territory is Arizona, New Mexico, Oklahoma and Texas.

Benefits include salary, health insurance, and 401K.

For full consideration, a cover letter with resume must be submitted by May 31, 2021 to:
coba@cobaselect.com

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