



Select Sires Member Cooperative
For The Members, By The Members

Select Sires Member Cooperative Employment Opportunity

Position: Professional AI Service Technician

Location: Southern Illinois

The *Professional A.I. Service Technician* is responsible for sales, artificial insemination, products and a broad spectrum of reproductive management services to dairy and beef clients. The primary focus of this role is to further the reproductive efficiency and genetic development of the client's herd via sales and provision of a superior quality product. Additional duties include promotion of Select Sires Member Cooperative (SSMC) brand and company product, developing and expanding the client/customer's base. A key element of this role will be to manage an assigned client/customer route, maintaining regular contact with key clients/customers and providing recommendations and suggestions regarding product and technique.

Job responsibilities:

- Daily technician arm service in the specified area. Organize and schedule daily the service requests with the regular stops to ensure each service gets performed in a timely and efficient manner.
- Further develop and grow the customer base by providing sales and service contact in conjunction with the Area Sales Manager.
- Promote the herd management products, genetic programs and services provided by SSMC
- Manage semen and herd management product inventories.

Successful candidate must:

- Strong agricultural background
- Skilled in artificial insemination, reproductive and genetic programs
- Experience in large herd tail heat detection
- Manage scheduling of service stops to meet customers' needs
- Maintain and be responsible for consigned inventory of semen and products
- Be organized, detail oriented and self-starting
- Work well with the member-owner-customers
- Possess good communications skills: written, verbal and computer
- Able to take direction well and work under deadlines
- Position requires a valid drivers license
- Background in dairy operations, reproduction, and cooperatives a plus

The position is full time. Candidate will be expected to reside in the service territory assigned to their position.

Benefits include: health, dental and vision insurance and 401K retirement plan.

For full consideration, please submit a cover letter and resume to danniq@ssmidamerica.com by November 22, 2023.

Select Sires Member Cooperative, Inc is a farmer owned and directed cooperative that provides superior dairy and beef genetics, reproductive products and services to benefit its member-owner-customers. The cooperative serves producers in twenty-seven states, in addition to the country of Mexico.

SSMC. is a drug-free workplace. All applicants will be given full consideration but are not guaranteed an interview.

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